

The Queensland Manufacturing AI Uplift trial Program

Program Guidelines

Funded through the Queensland Government



Delivered through The ARM Hub



1.0 Introduction

The Queensland Manufacturing AI Uplift trial Program (AI Uplift Program) is a program to support Queensland manufacturers to implement high return-on-investment AI use cases.

The Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development is funding the ARM Hub to provide AI services to Flagship Companies who have:

- A clear AI use case and immediate deployment pathway rather than exploratory interest only
- Demonstrated growth potential and readiness to scale
- Committed leadership, internal staff, and data access
- An ability to demonstrate expected productivity, competitiveness, regional and workforce benefits over time.

The Queensland Government will provide 80 per cent of the total project value to the ARM Hub to deliver specific services to the Flagship Company, with a minimum contribution of \$150,000 per project, to a maximum contribution of \$250,000 per project.

A 20 per cent matched cash contribution of the total project value is required from the Flagship Company, along with relevant staff to support the project's successful implementation, and to work with the ARM Hub on delivery.

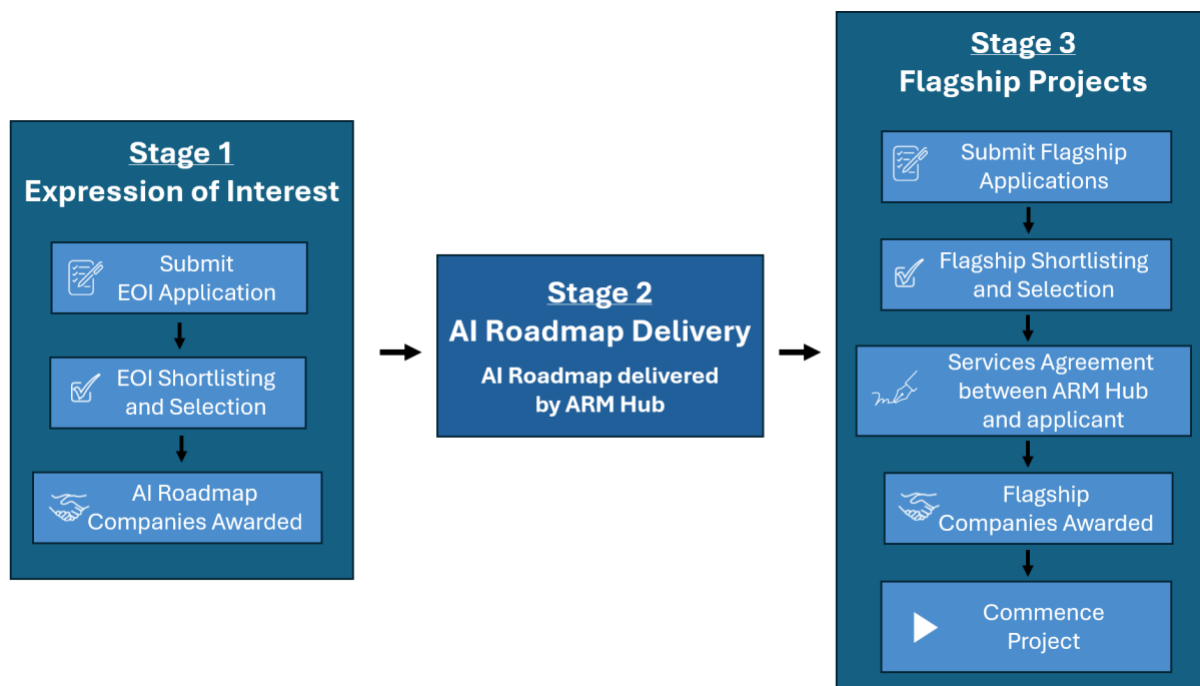
A minimum of one Flagship Project will be allocated to regional Queensland.

2.0 Target cohort

We are looking for Queensland manufacturers with between five- 500 Full Time Equivalent (FTE) employees that are ready to develop a clear AI use case for implementation, rather than exploratory interest only, with a view to becoming a Flagship Company and exemplar of AI in Queensland.

3.0 Application Process

The AI Uplift Program involves three stages including an Expression of Interest (EOI); AI Roadmap Delivery; and Flagship Projects.



3.1 Stage One – Expression of Interest

In Stage One, an Expression of Interest will invite eligible Queensland manufacturers to apply for the program. Shortlisted applicants will progress to Stage Two to develop an AI Roadmap with the ARM Hub

3.2 Stage Two – AI Roadmap Delivery

In Stage Two, the applicant works closely with the ARM Hub to develop their AI Roadmap, identifying a high-value use case and quantifying the benefits.

Undertaking an AI Roadmap does not require any matched funding from the applicant at this stage, but relevant staff from the manufacturing business will be required to support the project and to work with the ARM Hub on developing the AI Roadmap.

Roadmap delivery includes the ARM Hub and your staff working collaboratively on the prioritisation of the AI use case, Return on Investment (ROI) assessment, readiness diagnostics, potential demonstration or testing, and development of a draft project plan.

3.3 Stage Three – Flagship Projects

In Stage Three, applicants will be invited to submit their AI Roadmap and a Project Plan to enter into a competitive process to become a Flagship Company. If successful, applicants will secure the services of the ARM Hub to implement AI to drive high-value transformation across their business.

It is expected that the implementation of an AI use case could result in productivity gains such as time saved on quoting or compliance effort, improved throughput and quality assurance, rework or manual process reduction, forecasting accuracy, predictive maintenance, and support in workforce capability uplift.

In this stage, the Queensland Government will provide 80 per cent of the total project value to the ARM Hub to deliver specific services to the Flagship Company, with a minimum contribution of \$150,000 per project, to a maximum contribution of \$250,000 per project.

A 20 per cent matched cash contribution of the total project value is required from the Flagship Company, along with relevant staff to support the project's successful implementation, and to work with the ARM Hub on delivery.

Queensland Government contribution (80 per cent)	Company cash co-contribution (20 per cent)	Total Project Value
\$250,000 maximum QG contribution to an individual Flagship Project	\$62,500	\$312,500
\$150,000 minimum QG contribution to an individual Flagship Project	\$37,500	\$187,500

Note that a Flagship Company will not receive cash, but through the ARM Hub it will be given a private workspace within an AI platform on sovereign Australian cloud infrastructure. The platform provides access to a production-grade data foundation, AI engineering capability and ongoing operational support without having to build, license or run a platform.

The principles of data safety and privacy are central to the AI Uplift Program. The AI platform on sovereign Australian cloud infrastructure includes:

- **Sovereign hosting.** All Flagship Company data resides in Australian cloud regions. The ARM Hub operates the platform on Microsoft Azure, with the option of additional sovereign cloud hosting through Australian-owned partners where elevated assurance is required. No Flagship Company data leaves Australia.
- **Cohort-shared, individually isolated.** Flagship Companies share the platform but not their data. Each Flagship Company is provisioned with its own private workspace, with identity boundary and encryption keys. Shared infrastructure delivers the cost benefit; isolation ensures no Flagship Company can see, query or be impacted by another's data.
- **Full lineage and governance.** Every dataset, model and AI output is registered with full lineage from operational source to AI result. This makes the platform auditable,

supports responsible AI, and gives Flagship Companies confidence in what their AI systems are doing and why.

- **Query data where it sits.** Where data cannot or should not be moved, for example, a vendor-locked ERP module or plant historian — the platform can query the data in place rather than forcing a copy. This shortens delivery time, reduces integration cost and is a key reason the model is viable for diverse businesses to scale.
- **No lock-in.** Should a Flagship Company outgrow the shared service or wish to take the solution in-house, the data, models and governance configuration can be lifted into the Flagship Company's own environment with no proprietary lock-in.

4.0 Queensland Manufacturing AI Uplift trial Program

4.1 Program Objectives

The objectives of the Program are to increase the adoption and implementation of AI tools in Queensland's manufacturing industry through:

- Increasing AI adoption readiness
- Identifying AI Flagship Companies
- Implementing AI into Queensland manufacturing operations
- Demonstrating measurable productivity and competitiveness uplift
- Strengthening capability and spillovers.

4.2 Eligibility Criteria

To be eligible, an applicant must meet each of the following eligibility requirements:

- be a manufacturing entity whose principal activity and majority turnover is derived from manufacturing, as defined under Division C of the Australian Bureau of Statistics' Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006
- Be a manufacturing entity that employs between 5 and 500 Full Time Equivalent (FTE) employees. A minimum of 50 percent of total FTEs must be employed in Queensland.
- For entities that are part of a corporate group, joint venture, or group of related entities, the total FTE employees across the group must not exceed 500 FTE.
- be registered for GST and hold an active Australian Business Number (ABN)
- have a project site in Queensland

- have an existing manufacturing presence in Queensland at the time of application
- have operated within Queensland for a minimum of two consecutive years prior to submitting their application
- indicate acceptance of terms and conditions through completion of the online application form
- be able to demonstrate financial capacity and standing necessary to undertake and complete the proposed eligible project
- not be insolvent or have owners or directors who are an undischarged bankrupt
- not be a federal, state or local government entity, statutory authority or special purpose vehicle, charity, partnership, or not-for-profit organisation
- not be subject to funding under any other local, state or federal government grant or scheme for the proposed project
- agree to be an exemplar Flagship Company (see Section 3.1).

If an application does not meet the Eligibility Criteria, the ARM Hub may reject the application and not consider it for any further assessment.

Applicants should note that a detailed due diligence and probity review may be undertaken on the applicant including, but not limited to, the checks and searches below:

- applicant bona fide checks (status, corporate structure, ownership, directors review etc.)
- background and probity searches (ACCC, Banned & Disqualified, Bankruptcy, Adverse Media, Courts)
- financial capability and viability (funding capacity and sources).

The outcome of the due diligence review may impact on the assessment of the application, that is, if deemed not to satisfy due diligence and financial probity, the application may be deemed ineligible for the Queensland Manufacturing AI Uplift trial Program and the ARM Hub may elect to not progress the application further.

4.3 Eligible Projects

Eligible Flagship Projects are listed below and include:

- Projects that implement AI use cases that increase the competitiveness, productivity and sustainability of businesses, staff trained, and data infrastructure established.

- Projects that demonstrate measurable productivity and competitiveness such as time saved, throughput, rework reduction, forecasting accuracy, quoting speed, compliance effort, sales conversion or other use-case metrics.

4.4 Ineligible project costs

The following Ineligible costs are out of scope of the Flagship Projects. Ineligible project costs include costs and expenses associated with:

- project costs incurred or paid prior to the execution of the Queensland Manufacturing AI Uplift trial Program
- preparing an application for the Queensland Manufacturing AI Uplift trial Program, including any third-party consultant costs involved in the preparation of materials in support of an application or any associated reports or audits used as the basis for an application
- salaries for staff or the costs associated with any human resource activities of the entity
- normal operational costs (e.g., utilities charges, telecommunications charges, rent or lease expenses, licensing fees, membership fees, etc)
- equipment
- the construction or installation of dedicated on-premises infrastructure, including physical hardware (such as servers, GPUs, data storage and networking equipment) and supporting data infrastructure
- travel and accommodation
- general on-the-job training and supervision, training courses, training programs and further education (e.g., Certificates III & IV)
- quality accreditation, certification, compliance and fees and charges
- legal advice of any kind
- consultants, contractors or suppliers that are Associated Entities
- research and development
- funding for project contingencies or cost overruns
- installation and training not demonstrated to be critical to the Project
- other project costs that the ARM Hub considers, acting reasonably, are not reasonably incurred by the applicant primarily for or in connection with an Eligible Project.

4.5 Flagship Project Services Agreement

A successful Flagship Company will be required to execute a Services Agreement with the ARM Hub. The ARM Hub has no obligation to provide the services until such Services Agreement has been duly executed by both the successful applicant and the ARM Hub.

The ARM Hub will not exceed the maximum approved services funding amount. Any additional costs incurred with the implementation of the project must be met by the Flagship Company, in negotiation with the ARM Hub.

4.6 Application process

Stage 1	Expression of Interest	Timing
Submit EOI application	Read the Guidelines and determine if your proposal can meet the program requirements. Mandatory requirements are outlined in Section 4.2 Eligibility Criteria, Section 4.3 Eligible Projects and 4.4 Ineligible project costs. Complete your EOI application online Applications are to be submitted via the online application form, available on the ARM Hub's website www.armhub.com.au/qld-ai-uplift. The EOI will remain open for four weeks. To manage the EOI process, the ARM Hub may at its discretion temporarily halt the receipt of new applications. Details will be provided on the ARM Hub's website.	Month 1
EOI shortlisting and selection	The ARM Hub assesses the EOI applications jointly with the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development. During EOI assessment, clarifications will be requested where the eligibility of an applicant, project, or project item is unclear. If requested, you must provide all clarifications within <u>2 business days</u>. A late or incomplete response to a clarification request may cause your application to be considered ineligible.	Month 2
AI Roadmap Companies Awarded	Applicants will be shortlisted and selected to undertake an AI Roadmap with the ARM Hub. All EOI applicants will be notified of the outcome of the assessment of their application within one month of application.	Month 2
Stage 2	AI Roadmaps delivered by ARM Hub	
	The ARM Hub delivers AI Roadmaps with the successful applicants including prioritisation of the AI use case, Return on Investment (ROI) assessment, readiness diagnostics, potential demonstration or testing, and development of a draft project plan.	Month 3-4
Stage 3	Flagship Projects	Timing
Submit Flagship Project application	At the end of the AI Roadmap period, the applicant submits an online Flagship application including an AI Roadmap and project plan to be considered for shortlisting and selection to become a Flagship Company.	Month 4 - 5

Flagship Company shortlisting and selection	The ARM Hub selects Flagship Companies jointly with the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development. This will be against the Assessment Criteria outlined in Section 4.8. All Stage 3 applicants will be notified of the outcome of the assessment of their application within one month of the Stage 3 closing date.	Month 4-5
Services Agreement between ARM Hub and Flagship Company	Successful Flagship Companies will be contacted by the ARM Hub to execute a Services Agreement. Your project must not commence until the Services Agreement is fully executed by both parties.	Month 4-5
Project commencement	Successful Flagship Companies commence implementation of AI projects. Flagship Companies should aim to complete projects within six months of execution of a Services Agreement. Applications should clearly indicate why a proposed project may extend beyond this time frame.	By month 5
Flagship Company status and knowledge sharing	Successful Flagship Companies with a completed project serve as exemplars of AI adoption and innovation within their region to demonstrate AI's transformative impact and to inspire broader adoption across their region. Successful Flagship Companies will collaborate with the ARM Hub and the Department to develop comprehensive case studies for dissemination that document project objectives, technical and commercial outcomes, lessons learned, sector applicability and more, as detailed in Section 5.1.	By month 12-24

The Department, including the Queensland Manufacturing Hubs, will provide on-the-ground engagement, local intelligence, company support, communications and regional follow-through. Applications will be jointly assessed by the ARM Hub and the Department against agreed criteria.

4.7 How to apply

Applicants should refer to these Program Guidelines when completing the EOI application and Flagship application.

Applications must be submitted via the ARM Hub's online system using the forms provided and by the closing date. Closing dates and times will be advertised on the ARM Hub's website and also on the online application form. Applications and associated documentation submitted by other means may be rejected.

The ARM Hub may, at its discretion, accept or reject any late applications. Once the application process opens, the online form will be available via the ARM Hub's website.

Applications must include a completed application form and evidence to support information in the application.

4.8 Stage 3 Flagship Projects Assessment criteria

All applications are subject to a merit process, based on the following criteria:

Assessment Criteria	What must be provided to be considered satisfactory standard
Productivity uplift in Flagship Company	The following information must be provided: • Use-case specific metrics such as hours saved, schedule cycle time, quoting speed, rework rate, downtime, compliance time or throughput.
Regional impact	Jobs supported or created, local suppliers engaged, regional hub activity, local capability uplift.
Workforce capability uplift	Number of staff trained, staff roles engaged, adoption confidence, documented process changes.
Competitiveness and growth impact	New contracts, export readiness, tender response speed, customer responsiveness, talent attraction, production capacity or margin improvement.
Knowledge transfer	Case studies, regional events, lessons learned, adoption playbook, media communications outputs.

4.9 Flagship assessment process

Applications must contain all information required to be submitted at the time of lodgement. The ARM Hub may decide not to consider applications that do not include all required information.

An assessment by industry experts of the ARM Hub, and the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development, in its absolute discretion, will be undertaken to verify claims by the applicant about the outcomes of the project.

Applicants may be contacted during the assessment process to clarify information provided in the application and/or request further information to determine the eligibility of an applicant, project, or specific project item.

If an applicant does not submit all clarification information in the required timeframe the ARM Hub may set aside the application.

4.10 Program evaluation

This is a trial program. These Guidelines may be updated to reflect any potential changes to the Program, if the Program continues.

4.11 Tax obligations

The ARM Hub or the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development does not provide advice to applicants and recommends applicants seek independent professional advice on their tax obligations.

5.0 Communications

5.1 Flagship Company status and knowledge sharing obligations

5.1.1 Demonstration and Advocacy:

Successful applicants acknowledge they are selected as a Flagship Company to demonstrate AI's transformative impact within their sector and geographic region. As a condition of receiving the services, a Flagship Company commits to:

- (a) actively and widely communicating their project outcomes, learnings, and AI implementation experiences to other businesses, industry bodies, and stakeholders within their region;
- (b) where suitable and practicable for a Flagship Company, participating in industry forums, workshops, networking events, and speaking opportunities (coordinated with the ARM Hub) to showcase their AI adoption journey and demonstrate tangible business benefits;
- (c) serving as a reference point for peer learning, industry advocacy, and evidence-based advocacy for AI adoption across Queensland.

5.1.2 Case Study Development and Dissemination

A Flagship Company agrees to collaborate with the ARM Hub and the Department to develop comprehensive case studies documenting:

- (a) project objectives, implementation methodology, and timeline;

- (b) technical and commercial outcomes¹, including quantifiable impact metrics (cost savings, efficiency gains, new capabilities, employment outcomes);
- (c) lessons learned, barriers overcome, and AI adoption enablers;
- (d) future scalability and sector applicability.

Case studies may be published in digital formats (websites, reports, videos, infographics) and disseminated through ARM Hub, Queensland government channels, industry associations, and media outlets.

5.1.3 Government and Ministerial Engagement

A Flagship Company undertakes to provide timely information², data, and participation as reasonably requested by the Department or Minister for the purposes of:

- (a) demonstrating program ROI and policy impact;
- (b) informing future funding initiatives and industry policy;
- (c) public announcements, media briefings, or government reports;
- (d) site visits, facility tours, or stakeholder engagement events.

5.2 Communications with the media

All media enquiries or public announcements relating to the Program will be coordinated by the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development in conjunction with the ARM Hub.

Applicants must seek and obtain the Department's approval before contacting or responding to the media in connection with successful or unsuccessful applications for services under or in connection with the Program, and comply with the Department's requirements about the form, content, timing and manner of any proposed media statement or event.

Where possible, all media and communications will be undertaken jointly with successful applicants.

Applicants acknowledge that the Department intends to publicly disclose the names of successful Flagship Companies, general details about projects (including the amount of subsidy provided), and the anticipated and realised outcomes of those projects.

5.3 Confidentiality, privacy and use of information

The ARM Hub and the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development will maintain controls in relation to the management of

¹ Exceptions are commercial-in-confidence material

² Exceptions are commercial-in-confidence material

confidential information provided by applicants. Applicants should specifically mark any information the applicant considers to be confidential.

The Department may disclose information provided by an applicant:

- to its representatives and advisors for any purpose
- to any government agency or authority and its representatives and advisors, including for the purpose of assessing and verifying such information
- to comply with or meet applicable standards of accountability of public money or established government policies, procedures or protocols; or
- if required to be disclosed by law.

The Department and the ARM Hub collects personal information during the application process. Personal information will be used and may be disclosed for the purpose of processing, assessing and making a decision about the application, and as authorised by law.

This may include personal information being disclosed to third parties and other government agencies for purposes in connection with the assessment of applications (and if an application is successful, in connection with administration of any subsequent agreement). The state will otherwise deal with personal information provided to it in accordance with the Information Privacy Act 2009 and the Privacy statement of the Queensland Government (www.qld.gov.au/legal/privacy).

For audit purposes, the state is required to retain applications and other supplied supporting material. Successful applications will be retained for seven years and unsuccessful applications retained for two years.

6.0 Glossary of key terms

Manufacturing entity means an entity undertaking manufacturing activities classified under Division C of the Australian and New Zealand Standard Industrial Classification (ANZSIC) 2006 (Revision 2.0).

Full-Time Equivalent (FTE) means a standard measure used to represent the workload of an employed person. One FTE is equivalent to one employee working a 38-hour work week.

Applicant means a manufacturing entity that submits an application for the Queensland Manufacturing AI Uplift trial Program.

Flagship Company means a Queensland manufacturing business selected under Stage 3 Flagship Projects to implement an approved AI project and serve as a leading exemplar of AI adoption and innovation to demonstrate AI's transformative impact.

Flagship Companies means two or more Queensland manufacturing businesses selected under Stage 3 Flagship Projects to implement an approved AI project and serve as a leading exemplar of AI adoption and innovation to demonstrate AI's transformative impact.

Flagship Projects means Stage 3 of the Queensland Manufacturing AI Uplift trial Program, where selected Flagship Companies receive the services of the ARM Hub to implement an approved AI project in their business to drive high-value transformation.

AI Use Case means a specific business problem, opportunity or operational process where artificial intelligence can be applied to generate measurable business benefits.

Regional Queensland means all areas outside of Greater Brisbane³.

7.0 Contact and Complaint details

The ARM Hub's decision in relation to an application outcome is final and may not be appealed. If, however, an applicant has any dispute in relation to the application process or assessment process, a formal complaint may be submitted to the ARM Hub via info@armhub.com.au.

8.0 Terms and Conditions

In these terms and conditions, a reference to:

- an application means an application (or relevant part of an application) made to the Program and any other supporting or additional information in whatever form provided by the applicant in connection with an application
- Guidelines is a reference to these Program Guidelines.

8.1 Reservation of rights

The ARM Hub and the Department reserve the right to administer the Program and conduct the process for the assessment and approval of applications in such manner as it thinks fit, and to:

- change the structure, procedures, nature, scope or timing of, or alter the terms of participation in the process or overall Program (including submission and compliance of applications), where in such circumstances notice will be provided to applicants
- consider or accept, or refuse to consider or accept, any application which is lodged other than in accordance with these Guidelines or is lodged after the relevant date

³ Greater Brisbane includes Brisbane City, Moreton Bay, Logan, Ipswich, and Redland.

for lodgement, or which does not contain the information required by these Guidelines or is otherwise non-conforming in any respect

- vary or amend the eligibility or assessment criteria
- take into account any information from its own and other sources (including other Government agencies and other advisors)
- accept or reject any application, having regard to these Guidelines, the Eligibility Criteria, the assessment criteria or any other item, matter or thing which the ARM Hub and the Department considers relevant, including the limitations on the funds available for the Program
- give preference by allocating weighting to any one or more of the Eligibility Criteria or assessment criteria over other criteria
- seek clarifications or additional information from or provide clarifications or additional information to any applicant, or to negotiate or deal with or seek presentations or interviews from any applicant
- conduct due diligence investigations in respect of any applicant and subject applications to due diligence, technical, financial and economic appraisals
- require an applicant to clarify or substantiate any claims, assumptions or commitment contained in an application or provide any additional information.

8.2 No relationship

The ARM Hub's obligations regarding the application process are limited to these expressly stated in these Guidelines.

An applicant, or its representatives:

- has no authority or power, and must not purport to have the authority or power to bind the ARM Hub or the Department of Natural Resources and Mines, Manufacturing and Regional and Rural Development (Department), or make representations on behalf of the ARM Hub or Department
- must not engage in any conduct or make any representation which may suggest to any person that the applicant is for any purpose an employee, agent, partner or joint-venturer with the ARM Hub or Department
- must not represent to any person that the ARM Hub or Department is a party to the proposed project other than as a potential funder, subject to the competitive application process detailed in these Guidelines.

8.3 Participation at the applicant's cost

Each applicant participates in the application process at its own cost and risk.

To the extent permitted by law, no applicant will have any claim of any kind whatsoever against the ARM Hub or Department (whether in contract, tort (including negligence), equity, under statute or otherwise) arising from or in connection with:

- any costs, expenses, losses or liabilities suffered or incurred by the applicant in preparing and submitting its application (including any amendments, requests for further information by the ARM Hub or Department, attendance at meetings or involvement in discussions) or otherwise in connection with the Program;
- the Department at any time exercising or failing to exercise, in its absolute discretion, any rights it has under or in connection with the Program; or
- any of the matters or things relevant to its application or the Program in respect of which the applicant must satisfy itself under these Guidelines.

Without limiting the foregoing, if the ARM Hub and Department cancels or varies the Program at any time or does not select any applicant following its assessment of the applications, or does (or fails to do) any other thing referred to under Section 6.1 of these Guidelines, no applicant will have any claim against the ARM Hub or Department arising from or in connection with any costs, expenses, losses or liabilities incurred by the applicant in preparing and submitting its application or otherwise in connection with or in relation to (whether directly or indirectly) the Program.

8.4 Non-exhaustive

These Guidelines do not contain all the information that applicants may require in reaching decisions in relation to whether to submit an application. Applicants must form their own views as to what information is relevant to such decisions.

Applicants must make their own independent investigations of the information contained or referred to in these Guidelines. Applicants must obtain their own independent legal, financial, tax and other advice in relation to information in these Guidelines, or otherwise made available to them, during the application process.

The ARM Hub or Department makes no warranty or representation express or implied and does not assume any duty of care to the applicants that the information in these Guidelines or supplied in connection with the Program is accurate, adequate, current, suitable or complete, or that the information has been independently verified.

The ARM Hub or Department accepts no responsibility whether arising from negligence or otherwise (except a liability that cannot lawfully be excluded) for any reliance or interpretation placed upon that information by applicants.

8.5 Intellectual property

Any intellectual property rights that may exist in an application will remain the property of an applicant or the rightful owner of those intellectual property rights. Any part of an

application considered to contain intellectual property rights should be clearly identified by an applicant.

8.6 Law

These Guidelines are governed by the laws applicable in Queensland.

8.7 Acceptance

By submitting an application, each applicant:

- warrants to the ARM Hub and Department that the information contained in its application is accurate and complete as at the date on which it is submitted and not by omission misleading, and may be relied on by the Department in determining whether to select the applicant for the Program
- undertakes to promptly advise the ARM Hub and Department if it becomes aware of any change in circumstances which causes the information contained in its application to become inaccurate or incomplete in a material respect
- acknowledges that the ARM Hub and Department will rely on the above warranty and undertaking when evaluating the application
- acknowledges that the ARM Hub and Department may elect to remove an applicant at any stage as a result of material changes to the information presented in its application
- acknowledges that the ARM Hub and Department may suffer loss or damage if the applicant breaches the above warranty and undertaking
- is taken to have accepted these Guidelines, including these terms and conditions.